



NAGAP

The Leader in Graduate Enrollment Management

National
Association of
Graduate
Admissions
Professionals

Building Networks —
Advancing Your Knowledge Ensures Your Success



National Association for Graduate Admissions Professionals (NAGAP)
17th Annual Winter Institute for Advanced Graduate Professionals
Marriott Stellaris, San Juan, Puerto Rico
January 19 & 20, 2012

The Future of Graduate Enrollment Management

Strategic enrollment planning and data-driven decision-making are essential to surviving and ultimately prospering in the current economic climate facing our colleges and universities. The Winter Institute will focus on internationalization, student financial support, predictive enrollment modeling, and the factors that influence graduate student persistence.

Thursday, January 19

8:00 – 8:30 AM

Registration and Continental Breakfast

8:30 – 8:45 AM

Welcome and Introductions

Cammie Baker Clancy, Chair, NAGAP Professional Development Committee
Director of Graduate Outreach & Admissions, School for Graduate Studies
Empire State College, State University of New York

8:45 – 10:45 AM

Implementing an Effective International Enrollment Model on Your Campus

Panelists (tentative):

Martin Bennett, EducationUSA Outreach Coordinator at Institute of International Education (IIE)
Dr. Fanta Aw, Assistant Vice President of Campus Life and Director of International Student and Scholar Services,
American University
Dr. Jeffery T. Johnson (Discussant), Associate Dean for Graduate Admissions & Student Affairs,
School of Public Health & Tropical Medicine, Tulane University

10:45 – 11:00 AM Break

11:00 – 12:45 PM

Influencing Academic Milestones: Developing strategies to positively impact matriculation, retention, time-to-degree and graduation

Panel:

Dr. Myron (Mick) Thompson, Member, NAGAP Education Committee
Associate Provost and Executive Director of the Graduate School
University at Buffalo, State University of New York

Alexis S. Haakonsen
Executive Director of Graduate Admissions, Sacred Heart University

Dr. Kristen Sterba, NAGAP Research and Global Issues Chair,
Assistant Dean, Graduate Student Recruiting and Retention, Graduate School,
University of Arkansas for Medical Sciences

12:45 – 1:45 PM Luncheon

1:45 – 4:00 PM

Predictive Enrollment Modeling

JeanCarlo Bonilla , Director of the Graduate Center,
Office of Graduate Enrollment Management, Polytechnic Institute of New York University

5:00 – 6:30 PM RECEPTION

Dinner on Your Own

Friday, January 20

9:00 – 9:30 AM

Continental Breakfast

9:30 – 11:00 AM (Part I)

Benefits and Challenges: Developing Centralized vs Decentralized Grad Operations

Janice Miller, Regional Director, Noel-Levitz

11:00 – 11:15 AM

Break

11:15-AM – 12:15 PM (Part II)

Benefits and Challenges: Developing Centralized vs Decentralized Grad Operations

12:15-1:15 Luncheon

1:15-3:30PM

Graduate Student Funding and Support

Nathan Bell, Director of Research and Policy Analysis for the Council of Graduate Schools

3:30 – 4:00pm Closing Remarks